

## The Challenge

Many skilled tradespeople have the technical knowledge and qualifications but face barriers to becoming licensed builders:

- Lack of two years' supervision experience required by QBCC
- Navigating compliance and licensing requirements
- Difficulty scaling trade-based businesses

## Builders Helping Builders



"RJM gave me the guidance and support to scale from a sole trader into a fully operating construction company – quickly and confidently."

**Hayden Win**  
Director



"RJM filled our licensee gap, gave us clarity and confidence and helped us reach goals we couldn't have achieved alone."

**Angela Adamski**  
Director



Licensee & Mentoring Support for Emerging Builders

Helping tradespeople & business owners transition into compliant, profitable builders



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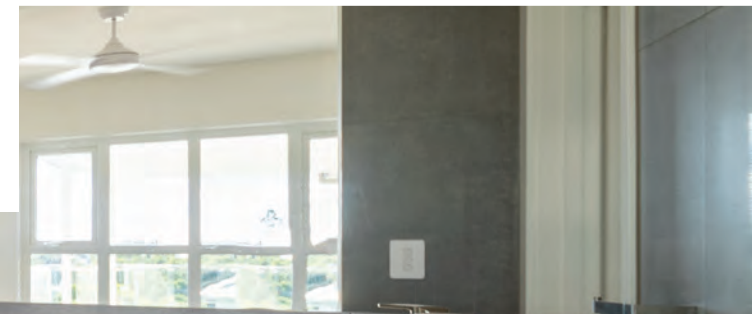
## Our Solution

RJM Builders provides more than just a QBCC Nominee Builder licence:

- **Mentoring & Coaching:** We guide tradespeople to transition into fully compliant building businesses.
- **Business Systems:** Implementing processes for quoting, job management, and operational efficiency.
- **Support Across Key Areas:** Sales, marketing, recruitment, customer care, compliance, and risk management.
- **Collaboration with ProTrade:** Advisory and business coaching support for clarity, consistency, and choice.

## How We Value Add

- Transition tradespeople into fully compliant, growth-ready builders
- Build custom business systems tailored to each client
- Offer hands-on guidance for licensing, compliance, and risk management
- Provide software, quoting frameworks, and operational templates
- Mentoring in sales, marketing, recruitment, and customer experience



The pathway to becoming a licensed builder is often blocked – not by capability, but by supervision experience, compliance, and scaling hurdles.

